

IMPRESSIONS

Publication of the Orange County Dental Society



- **OCDS Clay Shoot**
- **Meet Your Board Member**
- **Avoid Probate Court in California**

Fall 2022

Volume 46 / Issue No. 4



CALIFORNIA PRACTICE SALES INC.

326 W. KATELLA AVE., SUITE 4-G • ORANGE, CALIFORNIA 92867
"WE APPRAISE AND SELL DENTAL PRACTICES"



DENTAL TRANSITIONS™
VALUATIONS | SALES | CONSULTING

Specializing in selling and appraising dental practices for over 48 years!

Los Angeles County

GRANDA HILLS— With 50 yrs. of goodwill this general practice has 3 eq. ops. **Projecting \$305K for 2022 . Property #5276.**

HACIENDA HEIGHTS— GP w/ 5 eq. ops. 40 yrs. goodwill. All-inclusive lease. **Grossed \$619K in 2020-2021. Property ID #5361.**

LOS ANGELES - GP/Ortho practice located in single story strip center with great street visibility. **Grossed \$1.8M for 2021. Property ID 5387.**

NORWALK - GP + Real Estate! 3 eq. ops and 2 plmbd not eq. In a single free standing corner collation. **Projecting \$276K for 2022. Property 5395.**

TORRANCE—Ortho practice located in a 3 story bldg with 5 chairs in open bay. **Grossed \$347K for 2021. Property ID #5377.**

TORRANCE—GP located in a busy shopping center with heavy traffic flow. Great visibility. **Projecting \$181K for 2022. Property ID #5391.**

WESTLAKE VILLAGE —General practice w/ 5 eq. ops., in a 2 story building. **Projecting \$758K for 2022. Property ID #5376.**

WILMINGTON—GP w/ 27 yrs goodwill un a free standing bldg. **Projecting \$277K for 2022. Property ID #5334.**

Orange County

ANAHEIM HILLS— GP located in a 2 story retail building. Has 3 eq. ops. **Projecting \$590K for 2022. Property ID 5390.**

BREA – Leaseholds & Equipment Only!
Located right of the freeway. Has 4 eq. ops. Reasonable rent. **Property ID #5356.**

CORONA DEL MAR—Well established GP with walking distance to the ocean. Consists of 3 eq. ops. **Projecting \$852K for 2022. Property ID #5285.**

FULLERTON—GP located single story professional building with 5 eq. ops. **Projecting \$769K for 2022. Property ID #5392.**

IRVINE— GP with 37 years of goodwill located in a 2 story dental center building. Has 3 eq. ops. PPO & Cash. **Grossed \$434K in 2021. Property ID #5388.**

LAGUNA HILLS— This General Practice has 5 eq. ops and it is located in a single story shopping center. Well established office. **Grossed \$1M in 2021. Property ID #5394.**

NEWPORT BEACH— Established in 1993, this GP is located in a 7 story medical dental building. **Projecting \$833K for 2022. Property ID #5397.**

PLACENTIA – Well-established practice with over 35 years of goodwill. The 2,013 sq. ft. suite is in a 2-story medical bldg. **Projecting \$592K for 2022. Property ID #5399**

Inland Empire

DESERT HOT SPRINGS (GP + REAL ESTATE) - Well-established general practice that consists of 3 equipped operatories in a 1,262 sq. ft. office. **Grossed \$469K for 2021. Property ID #5384**

RIVERSIDE COUNTY - GROUP SOLO— With over 60 years of goodwill together, these 2 practices are located in a single story professional building in a spacious 2,460 sq. ft. suite. **Property ID #5373.**

LAKE ELSINORE - General practice with 38 yrs. of goodwill. Located in downtown. Has 3 eq. ops. **Projecting \$324K for 2022. Property ID #5381.**

LOMA LINDA— Well established general practice w/ 3 eq. ops. **Grossed approx. \$291K. Property ID #5378.**

MURRIETA— Well established practice with over 20+ years of goodwill. Located on a 2 story medical center. Has 4 eq. ops. **Projecting \$777K for 2022. Property ID #5389.**

PALM DESERT— Beautiful general practice located in a 2 story prof. bldg. Has 7 eq. ops., in a 2,500 sq. ft. suite. **Projecting \$1.5M for 2022. Property ID #5372.**

RIALTO—Well established practice with 5 equipped ops and 1 plmbd not eq in a 1,834 sq ft. bldg. **Projecting \$712K for 2022. Property ID #5172**

TEMECULA - Turn Key general practice located on a corner professional building. Consists of 2 eq. ops. **Property ID #5374.**

YUCCA VALLEY—PEDO + REAL ESTATE!
Located in a single story free standing building w/ 3 chairs in open bay and 3 eq. ops. **Projecting \$656K for 2022. Property ID #5396.**

San Diego County

FALLBROOK— With over 30 yrs of goodwill, this GP is located in a 2 story med/dent bldg with 4 eq. ops. **Grossed \$332K in 2021. Property ID #5386.**

IMPERIAL BEACH—Well established GP. **Grossed \$558K in 2021.** Located in a busy shopping center. **Property ID 5386.**

Kern County

Lemoore— With 25+ years of goodwill. Located in a 1,606 sq. ft. bldg. with 5 equipped ops. **Grossed \$1.3M in 2021. Property ID 5403.**



SCAN ME



youtube.com/mycpsteam



facebook.com/mycpsteam

CONTACT US FOR A FREE CONSULTATION

Phone: (800) 697-5656

WWW.CALPRACTICESALES.COM

CA BRE #00283209

Orange County Dental Society

BOARD OF DIRECTORS

<i>President</i>	David R. Telles, DDS
<i>Immediate Past President</i>	Robert J. Passamano, DDS
<i>Vice-President</i>	Esther L. Chen, DDS
<i>Treasurer</i>	Christina T. Do, DDS
<i>Secretary</i>	Joseph J. Henry, DDS
<i>Member-at-Large</i>	Jason M. Lahmani, DDS
<i>Member-at-Large</i>	Justin Nichols, DDS
<i>Member-at-Large</i>	Noha Nour, DDS
<i>Member-at-Large</i>	Laura Sprague, DDS
<i>Member-at-Large</i>	Brian B. Toorani DDS
<i>Ethics Chair</i>	Eugene J. Schmidt, DDS
<i>Senior Delegate</i>	Andrew S. Levin, DDS
<i>Senior Delegate</i>	Samira Shafae DDS
<i>Board Component Representative</i>	John E. Taylor, DDS
<i>Editor</i>	Denise A. Habjan, DDS

Impressions Editorial Board

Editor Denise A. Habjan, DDS
Managing Editor Megan Francis

EXECUTIVE DIRECTOR

Megan Francis
mfrancis@ocds.org

STAFF

Membership Relations Manager
Shalyn Robers
srobers@ocds.org

Marketing Communications Manager
Dental Health Foundation
Stephanie Franklin
sfranklin@ocds.org

ORANGE COUNTY DENTAL SOCIETY

Phone: 714.634.8944
Email: information@ocds.org
www.ocds.org

BUSINESS HOURS

Monday - Thursday 7:00 am - 4:30 pm

CLOSED ON FRIDAYS AND HOLIDAYS



ORANGE COUNTY DENTAL SOCIETY

Advancing dental excellence and ethics
for our members and community.

Contents

- 5 President's Message
- 6 Editor's Desk
- 9 Musings from Megan
- 11 Calendar
- 13 Continuing Education / Dental Health Foundation
- 16 Meet Your Board Member
- 18 New Members
- 19 Milestones
- 20 Clay Shoot
- 23 Probate Process in California
- 26 Advertisers Index
- 26 Classifieds

The Orange County Dental Society (OCDS) welcomes advertising in our *Impressions* magazine. Such advertising must be factually accurate, not be deceptive or misleading, and must not conflict with or appear to violate OCDS Bylaws and Policies or the CDA Code of Ethics. OCDS reserves the right to accept or reject advertising, at its sole discretion, for any product or service submitted for publication. Acceptance of advertising by OCDS does not in any way constitute endorsement or approval by OCDS of the advertised service or product, and advertisers may not make such claims in any way. ©2016 Orange County Dental Society. Layout and Printing by Press Print, 888-463-3102.

Tim Miller



ORANGE COUNTY
DENTAL PRACTICE SALES

Recent Testimonials

"In my many years of working in the dental industry as a dental attorney, I can honestly say that **Tim is one of the best brokers I have ever worked with.**

I highly recommend Tim to list and market your practice for sale! You will be pleasantly surprised by how easy and smooth the entire process is."

- Cecilia Chen, Esq.

I would highly recommend IPS. **When I compared IPS to other brokers there was no comparison.** The professionalism of Tim and your amazing customer service was a calming voice in what can be a storm at times.

- Dr. Art Laos, DDS

Some Recent Transactions

Santee - \$1,895,000 April 2022

Rancho Mirage - \$629,000 April 2022

Anaheim - \$620,000 June 2022

Huntington Beach - \$1,100,000 June 2022

San Diego & National City - \$1,300,000 August 2022

Lake Forest - \$1,524,600 - September 2022

Contact Tim to Get Started

 (714) 272 - 8408

 tim@integritypracticesales.com



SCHEDULE A MEETING

I am happy to meet you near your home or office.



DISCUSS YOUR OPTIONS

We will determine how to meet your unique goals.



REACH YOUR GOALS

I will guide you step by step towards success.



INTEGRITY
PRACTICE SALES

Office Phone: (855) 337-4337

www.integritypracticesales.com

DRE#02107070 / IPS DRE#01911548



President's Message

David R. Telles, DDS

To Our Members,

Thank you for being part of organized dentistry as a participant of the Orange County Dental Society. Time has flown by; summer is over and we are back in school for all us parents. I have enjoyed seeing many of you at our in-person events and we appreciate your active participation in our online webinars. As an organization, our yearly House of Delegates at CDA will take place in-person this year in Sacramento. As a group representing Orange County, we hope to provide many thoughtful and insightful ideas in the form of resolutions through the house. If passed, this provides the direction of the California Dental Association including their lobbying efforts. It is through the representation of the CDA that our local organizations unite and provide clarity for the future of dentistry in our state.

We are always looking for new members and participants to become part of our board. If you have ever considered a role in our organization, please do not hesitate and call our office. I cannot tell you how much I have appreciated representing our organization this year.

Recently, we held our yearly sporting clays event that Dr. Michael Marshall first took me to many years ago in 2016. I had never even shot before. Thank you for all that participated in our shoot. We sold out all of our spots and I believe everyone thoroughly enjoyed the outing.

I honestly owe a lot to Dr. Marshall (the previous owner of my practice) and Dr. Ogle (my previous program director at NYU-Woodhull Medical Center) for everything they have taught me both in the OR and outside of it. I believe the mentorship they provided shaped me into the oral surgeon I am today. It was Dr. Marshall who even encouraged me to apply for this position many years ago in 2015. Additionally, thank you to my parents Rod and Myriam who have always encouraged me to strive for the best but never placed unnecessary pressure to succeed. Lastly, thank you Nishu Karki, MD – my wife, my best friend and the mother of my children for allowing me the opportunity to dedicate this time to the Orange County Dental Society. I look forward to what is to come.

Lastly, as I finish out this year, I want to remind you that our annual golf tournament has been rescheduled, to help better accommodate our members and sponsors, to April 21, 2023 at Strawberry Farms. Additionally, we are looking into starting a mentorship program and consistent social events for next year during Dr. Chen's term. Please keep a look out for those emails to come from Megan.

Thank you as well to the OCDS staff for a wonderful and productive year.



Editors Desk

Denise Habjan, DDS

Organized Dentistry: *Why I joined and why I became involved*

Thank you so very much for allowing me to be your editor for the past 25 years. I did not realize that it had been that long. It has truly been an honor and a privilege.

I have worked with amazing Doctors, Staff, and Executive Directors.

There have been so many changes in dentistry over the years and I am honored to have been able to have participated in so many of them.

The future is bright, and we have an awesome OCDS staff with Shalyn and Stephanie, and with Megan as our Executive Director, and we have a Board with a lot of new fresh faces that are so committed and engaged. OCDS is truly in good hands.

I would like to see us continue to be engaged, ask questions, take nothing for granted, we are the dentists that set the standard.

Again, thank you so very much for the opportunity to serve.

The Board of Directors and OCDS Staff would like to Thank Dr. Habjan for being a board member and volunteer since 1998.

We appreciate all of your hard work and dedication to your profession.



Glidewell Clinical Education Center, Irvine, California — New in 2022

GLIDEWELL CLINICAL EDUCATION CENTER WELCOMES ALL OCDS MEMBERS

Get full access to our comprehensive dental education programs:

- Live, hands-on courses and in-person lectures
- 70+ on-demand courses with new content added weekly
- Free, weekly webinars at Glidewell Online Study Club
- In-person workshops and lectures at The Glidewell Symposium

All covering the most relevant topics in dentistry today:

- Implant Surgery
- Implant Restoration
- Digital Dentistry
- Dental Sleep Medicine
- Esthetic Dentistry
- Practice Management

OCDS Members get an exclusive 10% off courses!

To redeem, use promo code **EDUCATION22** at checkout. Offer Expires **12/15/22**.



Over the past two years, we've provided more than 100,000 hours of online CE to help doctors work through unprecedented clinical and business challenges. Now, as dentists seek more opportunities for in-person training, we're providing an array of live courses where skills can be enhanced even further.

Neil I. Park, DMD
Vice President of Clinical Affairs



Seats Fill Up Fast.
Register Now!

glidewellcecenter.com | 866-791-9539



ADA CER.P® | Continuing Education Recognition Program

Glidewell Education Center is an ADA CER.P Recognized Provider.

ADA CER.P is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CER.P does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.



Glidewell Education Center
Nationally Approved PACE Provider for FAGD/MAGD credit
Approval does not imply acceptance by any regulatory authority, or AGD endorsement.
3/1/2021 to 2/29/2024.
Provider ID# 216789

GL-3251368-090922



Thomas & Fees Practice Sales

"A Better Kind of Practice Sales Company"

HOME - WHY THOMAS & FEES? - PRACTICES FOR SALE - OUR BROKER - REQUEST INFO

Practices for Sale

Beverly Hills

Private General Practice - Dr retiring after 45 years in practice - 4 operatories in beautifully appointed office - grosses almost \$700,000/yr on 3 ½ days/week with a net income over \$350,000 - digital xrays, and computer system

Mission Viejo

Private General Practice – one doctor office grosses over \$700,000/yr on 3 days/week -4 operatories in 1200 sq ft in strip shopping center – huge net of over \$400,000 – insurance, cash, and some Dential

Upland

Private General Practice - Dr retiring 5 operatories grosses over \$300,000/yr on 3 days/week- digital xrays, and computer system - Rent only \$3,000/month

Bakersfield

Private General Practitce – 4 operatories in professional building with good exposure – expected gross this year approx. \$600,000 on 4 days/week

San Diego

General Practice with some Ortho - 2 GP ops and 3 ortho ops in open bay Dr retiring after 35 years – good 2nd practice or for a new grad – grosses \$190,000 on 2 days/week



Philip Kempler, D.M.D., Broker

511 E. 1st Street, Suite C, Tustin, CA 92780-3333

Days (714) 544-4341 * Evenings (949) 362-4749

FAX (714) 731-7296 * Email (Phildr@cox.net)



Musings from Megan

Megan Francis

It is hard to believe that this is our last magazine of 2022!

Going forward, OCDS will only be printing the January issue and in place, sending out a frequent newsletter to our members. The money that we will save will allow us to put the monies back into membership and offer more to our members.

I want to thank everyone who came to our annual clay shoot in September that we did along with Tri-County Dental Society. Look for photos in this issue of *Impressions*. Everyone who attended made it such a blast and it was so nice to gather again.

On December 3 we have our Knott's Holiday event in the Lagoon area. Shalyn has bought some amazing raffle prizes and gifts for the kids. Santa will also be visiting us! I highly suggest attending this event with your friends, family, and staff.

Next year we have some different events and CE courses for our members. We will have Infection Control in January once again; Dr. Magne will be visiting us in September and some other great speakers for our 2023 CE courses.

On February 10, 2023, OCDS is hosting members to an Anaheim Ducks game for Healthcare Appreciation Night. It will be a fun night; more to come on that in the next few weeks.

Last but not least, I encourage all our members to read the article in this issue by J. Sean Dumm regarding estate planning and the probate process.

As some know, I lost my father on July 31 of this year, within 5 days after his initial diagnosis of cancer. Even though my parents had most of their affairs in order, it still has taken months to get everything dialed in and in some instances, we are still waiting for paperwork to be processed, checks to be distributed, etc.

I also want to thank my OCDS Board of Directors for allowing me to take an infinite amount of time off to deal with everything and take care of my mother, who was married to my father for 54 years. There is no way I could have done everything I needed to in the amount of time California allows for bereavement.

I also want to give the world's biggest thank you to Shalyn and Stephanie, who ran the office in my absence.

Here's to hoping 2023 brings you all happiness and continued success.

All-in-One Dental Marketing Solution

Trusted by over **500** Dental Practices



Preferred Marketing Partner of



ORANGE COUNTY
DENTAL SOCIETY



Dr. Edward Balasanian,
Past-President of OCDS

“Lasso is doing a great job for our multi-office Oral and Maxillofacial Surgery practice. Pete and his team are great. They are attentive and responsive to our needs. I highly recommend Lasso for any practice that’s looking to grow their online presence.”

Special Offer

Schedule and complete a demo with Lasso to receive a **\$100 gift card!**

Scan the QR code and pick a time that works for you!



lassomd.com

hello@lassomd.com

[\(888\) 448-8149](tel:(888)448-8149)



2022 Calendar

NOVEMBER

- 1 OCDS Board of Directors Meeting
- 18-19 House of Delegates
- 24-25 Thanksgiving – OCDS Office Closed

DECEMBER

- 3 Knotts Merry Farm Breakfast
- 24-30 Christmas – OCDS Office Closed

JANUARY 2023

- 1 Happy New Year
- 17 Infection Control – Webinar
- 24 OCDS Board of Directors Meeting
- 28 Shred-It Event
- 31 California Dental Practice Act – Webinar

Dental CPA Since 1992

Zaher Fallahi, CPA, MS, MBA, Esq.

Nationwide IRS Audit Toll Free (877) 687-7558

Tax Returns & Accounting for Dentists

Doctors' Salary Planning to Minimize Taxes

Tax Planning Before Purchase & Sale of Dental Practices

Incorporation of Dental Practices

Estate Planning & Living Trust

Cryptocurrency Tax CPA/Attorney

Website: Zflegal.com

650 Town Center Dr., Suite 880

Costa Mesa, CA 92626

Tel: (714) 546-4272

Website: zfcpa.com

10880 Wilshire Blvd., Suite 1101

Los Angeles, CA 90024

Tel: (310) 719-1040

E-mail: taxattorney@zfcpa.com

WHEN BIOACTIVITY MATTERS

LIGHT-CURED RESIN MODIFIED BIOCERAMIC PULP PROTECTANT

"Ceramir Protect LC has become my go-to product for indirect pulp capping in my restorative procedures. The handling is far superior to other similar products."
Neville Hatfield, DMD

COMBINING THE UNIQUE CERAMIR TECHNOLOGY WITH A LIGHT-CURED MATRIX

ceramir
PROTECT LC SYRINGE




catapult
DENTAL PRODUCT SHOPPER
BEST PRODUCT

BIOCERAMIC CEMENT
100% RESIN FREE

DESIGNED TO MINIMIZE THE RISK OF SECONDARY DECAY

"Its ability to self-seal, create apatite, and to fight off cavities... this bioactive material is the future of where we're at in dentistry."
Dr. Todd C. Snyder

ceramir
CROWN & BRIDGE QUIKCAP



catapult
DENTAL PRODUCT SHOPPER
BEST PRODUCT

GC  Since 1921
We're Here for Quality in Dental

G-aenial™ Universal Injectable
Injectable High-Strength Ultra-Fine Particle Composite

Place, shape, & contour all at once while injecting, to provide an exceptionally strong & long-lasting restoration!

- Injectable with total control - create anatomy as you inject with no slumping or stringing
- Superb handling with excellent adaptation to the cavity, recommended for Class I, II, III, IV, and V restorations
- Strong and highly durable restorations, exhibiting outstanding flexural strength and wear-resistance
- Long-lasting esthetics - high gloss retention and resistance to discoloration




800.323.7063 • www.gcamerica.com • www.gcamerica.com/training
© 2022 GC America Inc.

Suitable for ALL indirect restorations with ALL dental substrates!

All-in-One, Adhesive Cementation + Core Build-up

VISALYS® CEMCORE

350 KETTENBACHUSA
VISALYS CEMCORE
Dual-curing, self-etching, adhesive, and core build-up composite
Dish-curing, self-etch, adhesive, cementation and core build-up composite



Available in 5 shades:

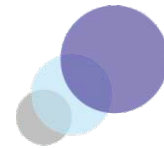
- Bleach
- Universal (A2/A3)
- Translucent
- Dark (A4)
- Opaque

Features:

- 3 Components For All Bonding Protocols
- Easy-Peel of Excess Cement
- Top Bond Strength
- Dual-Curing
- BPA Free

Call 877-532-2123 or www.kettenbachusa.com




catapult
education

Continuing Education

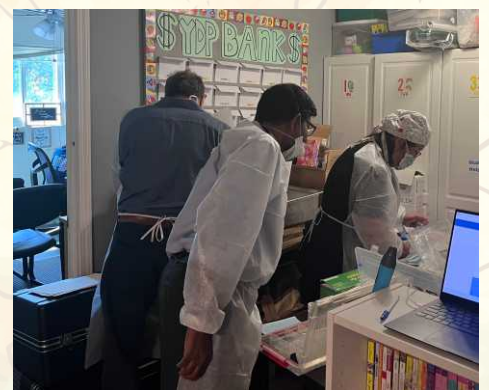
Thank you to the 22 members who joined us for our first CE class back in person on September 23, 2022. The lecture was held at our new facility and worked out great. Dr. Geissberger kept attendees engaged and would like to come back for a hands-on workshop! We are grateful to Catapult Education, Kettenbach Dental, Doxa and GC America for sponsoring our event. We look forward to seeing members faces in 2023 when we go back to half our classes in person. Webinars have been a great success the past two years and after polling members we will have classes in person and continue webinars next year!



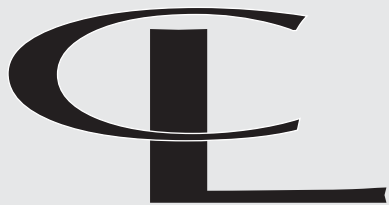
Dental Health Foundation

On Saturday, October 1, volunteer dentists and dental assistants helped to provide treatment at the Thomas House Family Shelter in Garden Grove. We had visited the shelter previously to screen the patients and were able to provide cleanings and restorations to approximately half of those we had screened. We will be returning at a later date to finish treatment on the remaining patients. Thank you so much to our amazing volunteers for donating their time!

Zena Delling
Dr. Joseph Henry
Orieen Hope
Dr. Robert Mokbel
Dr. Santosh Sundaresan
Dr. David Telles



TAX • FINANCIAL ADVISORY • VALUATION



CUONG LE, CPA

(310) 450-5708

info@lecpa1.com

*Success Through
Diligence*

2020 Pico Blvd., Suite C
Santa Monica, CA 90405

**Unique Clinical and Lab Services
in Oral Pathology & Orofacial Pain**

Lan Su, DMD, PhD

Diplomate, American Board of Oral & Maxillofacial Pathology
Diplomate, American Board of Orofacial Pain

We provide the following services for your patients:

- Microscopic diagnosis for the biopsies submitted by dentists
- Clinical diagnosis and therapeutic management of oral mucosal lesions, such as chronic ulcers, vesiculobulous disorders, burning or dry mouth, etc
- Diagnosis and therapeutic treatment of neuropathic pain and TMJ disorders
- Diagnosis of ambiguous white/red lesions (oral cancer/precancer) and clinical follow-up programs
- Radiographic consultation of intrabony lesions
- Comprehensive care of prior/post radiotherapy for head/neck cancers

www.oralpathmed.com

1310 West Stewart Dr., Suite 202
Orange, CA 92868 • Telephone: (714) 856-3349

You can count on us for ALL of your printing needs!



press

Print

printing and design services

BUSINESS CARDS • LETTERHEAD • POSTCARDS & MAILERS • BROCHURES
SCREEN PRINTED & EMBROIDERED APPAREL • PROMOTIONAL ITEMS
BUSINESS FORMS • SIGNS & BANNERS • and MUCH MORE!



**We'll do anything we can
to keep YOU smiling!**

888.463.3102 • info@press-print.net

Dental Lasers: The New Standard of Care

AGD Subject Code: 135 Laser therapy/electrosurgery

Earn 3
CE
Credits

Friday, December 2nd | 9:00AM - 4:00PM
with Jeff Rohde, DDS, MS



Jeff Rohde, DDS, MS

Dr. Rohde currently maintains an innovative restorative and surgical practice in Santa Barbara, CA. He graduated from UCLA with a bachelor's degree in Microbiology and Molecular Genetics and a master's degree in Biochemistry. He continued his studies at UCLA in the School of Dentistry, graduating with numerous awards, including the Robert D. Wolcott Operative Dentistry Award. In 2006, Dr. Rohde became one of the founders of Dentalcompare, an online resource that specializes in helping doctors learn about new products and techniques.

From increased efficiency to enhanced patient experience and improved clinical outcomes, 9.3 μ m CO₂ all-tissue dental lasers are quickly becoming the new standard of care.

During this educational event, you'll learn how this all-tissue laser can seamlessly integrate into your practice to enable:

- Dramatic efficiency gains from reliably anesthesia-free hard and soft-tissue procedures
- Blood-free, suture-free, and pain-free soft tissue procedures you can perform in-house rather than referring out, from gingivectomies to frenectomies to crown lengthening and much more!
- Amazing patient experience and increased referrals

Dozens of clinical cases will be reviewed highlighting the various ways a 9.3 μ m CO₂ all-tissue laser can impact your patients and your practice. In addition, you will participate in a hands-on session to gain experience cutting with the laser.

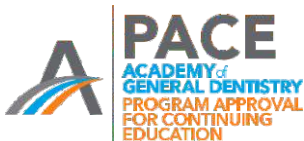
Location:

Benco CenterPoint West
3590 Harbor Gateway N, Costa Mesa, CA 92626

Contact:

Aaron Shumaker, Regional Sales Director, West
512-663-9561 or ashumaker@convergentdental.com

Interested in Attending? Visit www.ConvergentDental.com/CenterPoint-West



Convergent Dental, Inc.
Approved PACE Program Provider for FAGD/MAGD credit.
Approval does not imply acceptance by
any regulatory authority or AGD endorsement.
11/1/2021 - 10/31/2024
Provider ID# 364751

Complimentary Program Sponsored by:





Meet Your Board Member

Dr. Joseph Henry

Secretary

Dr. Joseph Henry is a true Southern California native. Born and raised in Los Angeles, he attended undergraduate studies at UC Irvine followed by UCLA's School of Dentistry. Following that, for almost 40 years he has practiced in the Orange and Tustin area. His general practice has lended itself towards putting a smile on patient's faces with various cosmetic procedures or TMD therapy. He

has been a lecturer and Clinical Instructor for the Las Vegas Institute since 1997. Dr. Henry has been a member of the OCDS Peer Review committee since 2007 and is the immediate past chair of the Peer Review committee. He is currently serving as this year's Secretary for the OCDS Board. Outside of the office, Dr. Henry enjoys travel and sports, having a soft spot for the Dodgers, Angels, and Rams. It is not uncommon to find him on the golf course on his day off either. Dr. Henry resides with his wife Janet in North Tustin and they have four adult children.



What advice would you give dental students and new Dentists?

This is a wonderful and exciting time to be starting out in our profession. Dentistry is an amazing profession with unlimited potential to make a positive impact on patient's lives-- more than most young dentists realize. Our dental license is actually only a license to continue to learn how to reach this potential. The landscape of dentistry is changing quickly beyond the procedures taught in schools necessary to pass boards. Education is a career long process that requires a commitment to more than the bare minimum board required units to maintain your license. The rewards for this commitment are seen in the benefits your patients receive and in the quality of your practice. I have seldom found that the time and investment made to learn something new did not lead to increased patient, team, and doctor satisfaction.



Why did you volunteer to be an OCDS board member?

There are many outside influences affecting dentistry today that have an impact on my practice. Organized dentistry (i.e. OCDS/CDA/ADA) is the only representation I have as a dentist in the changing health care world. Being a board member gives me a voice to express my opinions on the issues or concerns facing dentistry today. I also enjoy the camaraderie of being with friends who also happen to be dentists. I would highly recommend it to everyone to get involved. The social events OCDS sponsors are a lot of fun as well. It's one of those things that the more you put into it, the more you receive out of it.

What changes do you think need to happen in Dentistry?

I am concerned by the great deal of debt that many young dentists have acquired. This debt can make them vulnerable in the clinic/group workplace to non-dental management pressuring doctors to perform unnecessary services. As a previous Peer Review Chair for OCDS, I am concerned about the quality of some of the dentistry our evaluative teams observed. I would love to see this student debt brought under control somehow in order to reduce some of the pressures on our membership.

Describe yourself in five words.

Patient, loves chocolate, detail oriented, spiritual, loyal

Where do you see Dentistry headed in the next 10 years?

Technology, technology, technology. I believe that group practices and corporate offices will be quite numerous but there will be a place for the private practitioner and small partnerships who want to deliver individualized personal care to patients. Technology will be available to both hopefully making the quality of care even better than today, but with the private office being able to deliver on the high touch service that the busy group practice won't be able to compete on. The private practice will be able to focus on areas such as cosmetics, TMD, and sleep breathing disorders that larger groups won't have the experience to.

What is the most rewarding part of Dentistry?

It's usually the unexpected things that you do for your patients that you don't even realize. It usually has to do with the back story of improving someone's smile, eliminating miserable headache pain with TMD appliances, or improving their health with a better night's sleep. It's these stories that after almost 40 years keep me excited about dentistry.

Welcome New Members

The following dentists have completed the necessary requirements, paid current dues, and have been accepted as **Regular Active Members**.

Azadeh Abraham, DDS

SUNY-Buffalo/2018
General Dentist

Jeff Bulzastrow, DDS

New York College of Dentistry/2021
General Dentist

Inhan Chou, DDS

5373 Katella Ave Ste C
Cypress, CA 90720-6843
UCLA School of Dentistry/2021
General Dentist

Sarah Chouman, DDS

New York College of Dentistry/2021
General Dentist

Bryan H. Chung, DMD

1657 Orangethorpe Ave
Fullerton, CA 92833
Boston University/2002
General Dentist

Brenna Coolbaugh, DMD

Case Western Reserve University/2019
General Dentist

Jessica Desai, DMD

University of Alabama/2022
General Dentist

Disha Donga, DDS

University of Nevada, Las Vegas/2015
General Dentist

Lilley Gharavi, DMD

Midwestern University/2013
UT Houston Health Science
Center/2016
Endodontist

Robert Go, DMD

2060 S Euclid St Ste G
Anaheim, CA 92802
Southwestern Univ/1990
General Dentist

Gladys Haller, DDS

International/2021
General Dentist

Ouzhan Kalantari, DDS

16300 Sand Canyon Ave Ste 701
Irvine, CA 92618
UCLA School of Dentistry/2017
Case Western Reserve University/2022
Oral & Maxillofacial Dentist

Jong Hoon Kong, DDS

Univ of British Columbia/2022
General Dentist

Hao A. Le, DDS

14341 Beach Blvd Ste I
Westminster, CA 92683
Marquette University School of
Dentistry/2001
General Dentist

Richard K. Lee, DMD

Tufts University School of Dental
Medicine/2013
Tufts University School of Dental
Medicine/2022
Periodontist

Sam H. Lee, DMD

University of Alabama/2018
St Louis University Health Sci/2020
Orthodontist

Roshanak Momen, DDS

805 W La Veta Ave Ste 204
Orange, CA 92868
Loma Linda University/2016
Medical University of South
Carolina/2022
Endodontist

Sung Wook Park, DDS

14930 Imperial Hwy Ste D
La Mirada, CA 90638
Loma Linda University/2017
General Dentist

Siddharth Patel, DDS

International/2022
General Dentist

Eric Pham, DMD

Arizona School of Dentistry and Oral
Health (AZ)/2022
General Dentist

Ana Rubiolo, DDS

Herman Ostrow School of Dentistry of
USC/2022
General Dentist

Orly Taitz, DDS

29839 Santa Margarita Pkwy Ste 100
Rancho Santa Margarita, CA 92688
Instit de Medicina Buchares/1986
General Dentist

Mamoru Tanaka, DMD

International/2004
Tufts University School of Dental
Medicine/2011
Prosthodontist

Stephanie Ung, DDS

UCLA School of Dentistry/2016
General Dentist

The following dentists have **transferred**
as **Active Members** to OCDS.

Zainab Bhagat, DMD

Western University of Health Sciences
College of Dental Medicine/2021
General Dentist

Matthew Chang, DDS

503 E Imperial Hwy
Brea, CA 92821
UCSF School of Dentistry/2016
General Dentist

Ji Young Choi, DDS

Herman Ostrow School of Dentistry of
USC/2018
General Dentist

Andrew G. Mintzer, DDS

University of Detroit- Mercy/2016
General Dentist

Catherine N. Nguyen, DDS

UCSF School of Dentistry/2018
General Dentist

Christine K. Tran, DDS

UCSF School of Dentistry/2019
UCSF School of Dentistry/2022
Periodontist

Grace Yum, DDS

University of Maryland Baltimore
College of Dental Surgery/2003
Children's Memorial Medical
Center/2005
Pediatric Dentist

Milestones

October - November - December 2022

5 YEARS

Mohamed Hassan
Nikki Kabra
Emmanuel Kandkhorov
Andrew Nguyen
Brady Nielsen
Anna Paholiouk
Hoa Pham
Uyen Pham
Mona Soliman
Fereshteh Taba
Randy Tran
Tiffany Vo

10 YEARS

Renata Adames
Esther Chen
James Chiu
Ryan Escudero
Christopher Gayde
Mona Goodarzi
Anne Hoang
Patrick Huston
Garrett King
Gordon Knuth
Tuankiet Ly
Tarun Patel

15 YEARS

Edward Balasanian
Tricia Bato
Richmond Chung
Edwin Cruz
Alberto Gallastegui
Kimberly Hiroshige-
Okumura
Kouichi Itoh
Maryam Jackson
Haesung Kim
Michael Le
Mitra Macmillan
Paul Murray
Maryam Nazeri
Shannon Nissen
Kimberly Rivera-Gress
Ryan Savage
Jatin Shah
Tamer Shalaby
Jill Shang
Richard Yong

20 YEARS

Ginnie Chen
Andrew Chu
Rolando Gonzalez
Richard Guthrie
Tan Huynh
Thimy Le
Shahram
Shahriyarpour
Charles Wilson
Marissa Woolley

25 YEARS

Suelene Chen
Charles Fischer
John Guijon
J. Steve Han
Chitralekha Mathur
Todd Plocher
Laura Sprague
Kristy Vetter

30 YEARS

Steven Darmstadt
Charng-Shing Jean
William Johnson
Patrick O'Connor

35 YEARS

Newton Bui
Robert Levin
John Luther
Paul Selman
Peter Smrecek

40 YEARS

Brian Lassiter
Andrew Pallos
Kathleen Yang

45 YEARS

Donald Bounds
Steven Chan
Robert Curreri
Josh Rorem

50 YEARS

Charles Connors
David Shear

Effective March 2022

2452

(Includes Dual Members)



CLAY SHOOT

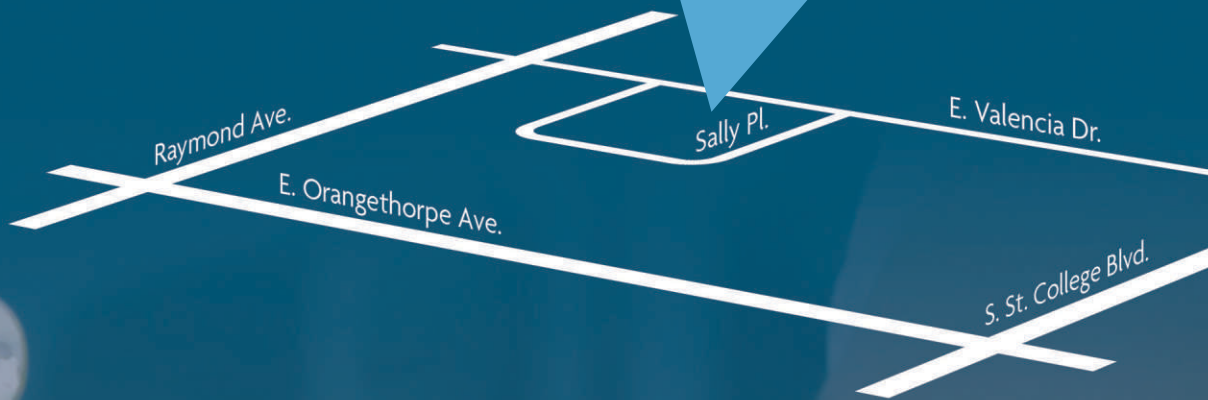
We had 40 people register for a collaborative Clay Shoot with Tri-County Dental Society on September 24, 2022. It was wonderful seeing everyone's smiling faces early in the morning. Thank you to Dr. Leonard Raimondo and crew for providing our safety briefing and teaching members some new tips and tricks. Thank you to Dental Coach USA, HomeStreet Bank and Keating Dental Lab for sponsoring our events and sending representatives to join us. We had a tied score between Dr. Charlie Hsieh and our President Dr. David Telles, so we had a very exciting tie breaking shoot off. The first station both Doctors had perfect scores, so we headed to a more difficult station where Dr. Hsieh was crowned the champion! We also wanted to give a shout out to Team All On Five for winning best collective team score! We finished the afternoon with delicious lunch from Backwoods BBQ.



DID YOU KNOW

there is a biomaterial
manufacturer near you?

SigmaGraft[®], located in Fullerton,
is a leading manufacturer of
biomaterials used in dental surgeries
for bone and tissue regeneration.



SigmaGraft, Inc.

575 Sally Place, Fullerton, CA 92831

P: 888.499.0114 (toll free), 714.525.0114 • F: 714.525.0116

E: info@sigmagraft.com • www.SigmaGraft.com

PROBATE COURT

Case No: 0142678/021



Probate Process in California *How to Prepare for the Unknown*

By Sean Dumm

In my practice of representing the legal interests of dentists, I frequently field calls from family members or practice brokers regarding a dentist who either is incapacitated or has recently passed away. It seems to be far too frequent an occurrence that the dentist is without an estate plan and needless complexity ensues. In the interests of avoiding more of these situations, the OCDS has graciously spared the space in this issue for me to better explain the Probate process in California and to offer some practical suggestions regarding planning for the unknown.

The Probate Process Explained

"Probate" is the process of transitioning the assets/property ("the estate") of a deceased person ("decedent"). If a formal proceeding is required under the California Probate Code, a petition for probate must be filed with the Superior Court of the county in which the decedent resided. After provision of required notices and publishing notice in a local newspaper, the matter is set for a hearing regarding the appointment of an executor (if a will exists) or personal representative (if the decedent did not have a will). After court appointment, the executor/personal representative is given letters of administration and can begin taking possession of assets of the decedent's estate and sending notice to known creditors. Upon the issuance of the letters of administration, estate assets such as a dental practice may be managed and/or sold. Depending on the level of authority granted, actions taken on behalf of the estate (such as a sale of an asset or preliminary distribution) may require additional court approval. Once assets are identified and collected, an inventory and appraisal is filed with the Court and assets are valued by an appointed probate referee. Creditor claims are assessed and resolved or disputed through additional hearings. Upon resolution of creditor's claims, the executor/personal representative will report to the court on actions taken and seek approval of a proposed distribution plan. While technically, the probate process could be completed within nine months, due to backlogs in the court's docketing of matters, an uncontested probate proceeding will take within excess of one year with the final hearing often set six months after the petition for approval of the distribution plan is filed. If there are creditor disputes or objections as to the distribution plan, the process will take much longer. Delay aside, the associated filing fees, probate referee fees, administrator fees and attorney fees make process can be quite costly and undesirable.

Presently, the California Probate Code has a relatively low threshold before triggering a formal Probate (court proceeding described above) of an estate. If the gross (market) value of assets exceeds a combined value of \$184,500.00, a Petition for Probate will need to be filed to transition the assets.

Continued on Page 24

Probate Process in California

How to Prepare for the Unknown

Continued from Page 23

Where does your property go in Probate? If a decedent does not have a will or a trust, then the California Probate Code has a default means for determining succession of assets called intestate succession, which allocates your estate depending on who in your family survives you. If a decedent has a will, the will simply provides a road map for distribution of assets in a formal probate proceeding that can differ from intestate succession.

If you have assets that exceed \$184,500 in the aggregate, the only way to avoid a formal probate proceeding is to establish non-probate transfers of your estate. Assets which are transferred through beneficiary designations, transfer on death provisions, survivorship provisions (such as joint tenancy) and estate planning vehicles such as trusts would not be included in the calculation of the gross value of a probate estate for purposes of determining the necessity of formal Probate.

How Dental Practices End Up in Court

In California, a dental practice (with one owner) is owned either as a sole proprietorship or via a California Dental Corporation. If you have a dental corporation, chances are the stock is issued to you personally. If you have a partnership, your partnership interest in the practice will either be held by you personally or by your dental corporation for which you are likely the sole shareholder. Without further estate planning, in the event of incapacity or death, a dental practice or partnership interest in a dental practice having a value in excess of \$184,500 would be exposed to a formal probate proceeding before it could legally be transferred.

I periodically learn of solo practitioner dentists who either die without an estate plan or have an estate plan that failed to contemplate the transition of assets of the dental practice. Without the sole shareholder dentist, there is often no remaining officer of the corporation to sell or transfer the assets of the practice, nor is there any language in the corporate bylaws addressing succession upon the death of a shareholder/director. Sometimes, even when a dentist has a living trust, the stock certificates for the dental corporation are issued in the name of the dentist rather than a trust, leaving the assets outside of what might be an otherwise well-crafted estate plan. If this occurs, Judicial intervention is required to gain trust ownership of or legal authority to sell the assets of the dental practice. This is because there is no person with legal authority to sign contracts, hire *locum tenens* dentists or oversee the continued operation of the dental practice until it can be sold. In the instance of a probate proceeding, it can take 2-3 months before a hearing is held on the appointment of an executor/personal representative. Even if these orders are sought on an *ex parte* (emergency) basis, there will be delays in the days following the death of the dentist. The goodwill of such a practice is quickly lost; leaving the estate with mere dental equipment to dispose with and an ongoing lease obligation for the estate to address.

Planning For The Succession of Your Practice:

Here are some suggestions on ways you can preserve the value of your practice and minimize financial losses in the event of your incapacity or death:

1. Contemplate the possibility of your incapacity. A properly executed durable power of attorney provides the authority to transfer assets during your lifetime when you are unable to do so yourself. Please be advised that the powers you grant your agent under the durable power of attorney expire upon your death. As such, the durable power of attorney is part of a greater estate plan. If your dental practice is held in a trust, your successor trustee would assume this obligation upon your incapacity.
2. Consider forming or joining a practice coverage group. A practice coverage group is a group of like-minded dentists who agree that in the event a member of their group is unavailable to practice due to death, disability,

Continued on Page 25

Probate Process in California

How to Prepare for the Unknown

Continued from Page 24

injury or serious illness, the member dentists will each commit to volunteer some of their time to see patients in the practice of the absent dentist. The coverage group helps keep the practice operating, retains practice income for the absent dentist and keeps the staff employed. Even if you are young and healthy, a coverage group could benefit you if you were unable to practice due to an injury (i.e broken bone), for which your absence wouldn't be lengthy enough to recover benefits under your disability policy.

3. Review your lease to consider your lease obligations upon your incapacity or death. A lease obligation for a lease in your name can become an obligation for your estate. Many leases have personal guaranties leaving your estate potentially liable under the lease in the event your corporation defaults. In the event of an incapacity situation, we would use the durable power of attorney to assign your lease and transfer your practice. In the event of your death or incapacity, it is preferable to have language that would avoid lease obligations if the practice cannot be transferred or sold. For this reason, consider requesting a death/disability provision in your lease permitting your agent or estate to terminate your lease upon your death or disability. I try to get this type of language inserted in leases whenever landlords are open to lease edits, but many landlords are resistant to such concessions. This is why there is a value to having business interruption insurance as well as a policy of life insurance to benefit the financial obligations of your practice.
4. Be aware that there is a law in California unique to dentists that enables dentists to minimize the loss of goodwill associated with a dental practice in the event of unforeseen death or incapacity. California Business and Professions Code Section 1625.4 and related statutes permit an executor, personal representative or successor trustee to employ licensed dentists and other employees for purposes of continued operation of a dental practice for up to twelve (12) months from the date of death or incapacity. Please be advised that if this is to occur, proper notifications to the patients and Dental Board must be timely given. In the event of an untimely death of a dentist, these statutes are instrumental to preserve the goodwill of the dental practice and continuity of patient care until such time as the assets of the dental practice can be sold.
5. Examine the bylaws for your corporation or your dental partnership agreements. Do they have provisions that contemplate your incapacity or death? If not, consider amending those documents.
6. Remember that upon death, only a trust can transition assets of a dental practice valued in excess of \$184,500 without the need for a formal probate proceeding. A successor trustee can immediately take action to preserve the goodwill by exercising the Section 1625.4 powers without the necessity of any court proceedings. To comply with above sections of the Business and Professions Code, the manner in which a Dental Practice or its stock is held in trust must be specifically observed through the creation of a separate trust or subtrust. Similarly, any real property or single member LLC holding real property should be held by your trust to avoid probate.

I hope you find the above discussion informational and thought provoking. That said, estate planning is not a one size fits all situation. Please be advised that each of your respective situations and estate planning needs are unique and may require additional estate planning documents or strategies beyond what I've discussed above.

Sean is an Orange County based attorney emphasizing his practice in the representation of California dentists in practice transitions, corporations, partnerships and associate/independent contractor agreements. He may be reached at Sean@jsdlawoffice.com; (949) 276-5095

Classifieds

CPR TRAINING IN YOUR OFFICE OR MY OFFICE IRVINE LOCATION

THE CPR LADY INC. / American Heart Association Training Center. Sign-up www.thecprlady.net, 949-651-1020 or info@TheCPRLady.net

JOBbank

Are you looking for a new employee? Do you have space to lease or a practice to sell? Let us help!

OCDS has a new website with a new and improved Job Board! You may post a job and review resumes on the Employer Dashboard. We also have a classifieds forum so members can post space to share or a practice/equipment to sell. Please contact Stephanie at sfranklin@ocds.org for more information.

MOVING? NEW OFFICE? NEW SERVICES?

Keep us updated on your practice. We rely on having your latest office information to keep you informed on valuable member benefits, education and upcoming events. Call 714.634.8944 or Email : membership@ocds.org

FOR SALE: Biolase MD Laser in GREAT condition due to disability sale of the office.

Soft Tissue AND Hard Tissue. EXCELLENT for crown lengthening and immediate impression, Troughing (no-packing impression). No anesthesia restorations, Soft tissue lesion treatment and/or removal and many more applications.

Includes: Many brand new tips, 2 extra handpieces, Extra Turbo handpiece & cleaning kit

Major discounted price of \$45,000 OBO (original price \$95,000 + \$5000 Turbo Hp + \$3500 tips + \$3500 Extra Hp + cleaning/maintenance kit)

Please contact Dr. Masi Hashmian if you have any questions at (949) 322-3121.

ADVERTISERS *index*

Benco	15
California Practice Sales	2
Coung Le, CPA	14
GC American Inc.	12
Glidewell Dental Labs	7
Integrity Practice Sales	4
Keating Dental Lab	27
Kettenbach LP	12
Lasso	10
Oral & Maxillofacial Pathology	14
Press Print	14
Sigmagraft	22
TDIC Insurance Solutions	28
Thomas & Fees Practice Sales	8
Zaher Fallahi, CPA	11





KEATING

DENTAL LAB

PRESENTS

16881 Hale Avenue, Irvine, CA 92606

800.433.9833

Grow Yourself Into A More Successful Practice

October 21st, 2022 8AM-3PM EST



Course Speaker:
Dr. Mike Miyasaki

1 Person Course: \$99

IN-PERSON COURSE



Introduction to **Bioactive Restorative Materials** and **New Advances in Zirconia** and its **Delivery**

November 4th, 2022 8AM-3PM EST



Course Speaker:
Dr. John Kanca III

1 Person Course: \$75

IN-PERSON COURSE



**SIGN UP
TODAY**



Earn C.E., plus a discount on professional liability insurance.

NEW TDIC SEMINAR

Communication, Care
and Clear Protocols

Ensuring Safety for Patients of Every Age

Through an engaging, self-guided course, learn how to sharpen your critical communication and documentation skills to lessen potential complaints, claims or lawsuits.

Take all the course modules at once or study them as time allows, at your own pace from the comfort of your home or office. **Upon course completion, earn 3.0 units ADA CERP C.E. and a 5% Professional Liability premium discount.***

Learn more and register online at
tdicinsurance.com/seminars.

SCAN HERE



Protecting dentists. It's all we do.®

   @TDICinsurance | tdicinsurance.com | Lic # 2361-4

*THIS COMMUNICATION IS FOR THE PURPOSE OF SOLICITING SALES OF INSURANCE PRODUCTS. Void where prohibited. Not available in all states. For full rules, visit tdicinsurance.com/RMdiscount. CA Lic #: 2361-4. The Dentists Insurance Company, 1201 K Street, 14th Floor, Sacramento, CA 95814



The Dentists
Insurance
Company